

# Profiles **Team** Analysis™

**CONFIDENTIAL**

## **TEAM MEMBER MATRIX REPORT**

Monday, September 22, 2010

### **Widget Manufacturing Company, Inc. Bravo Group Team**

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*Building and Retaining  
the  
High-Performance  
Organization*

## SECTION I

### Team Balance Table

Reflecting D.I.S.C Behavioral Tendencies

12 FACTORS	LOW	MOD. LOW	MODERATE	MOD. HIGH	HIGH
(D) Control		3	●, 2, 4, 5		
(I) Social		2	4, 5	●, 3	
(S) Patience		5	●, 2	4	3
(C) Precision			4, 5	3	●, 2
(D) Ambition	3, 4		●, 2, 5		
(I) Positive Expectancy			●, 2, 4, 5	3	
(S) Composure		5	●, 2	4	3
(C) Analytical		3, 5	●, 2, 4		
(D) Results Orientation		3	4, 5	●, 2	
(I) Emotions		●, 2, 4	3		5
(S) Team Player	5		2, 4	●, 3	
(C) Quality Orientation		3	●, 2, 4	5	

Note: A shaded area suggests a factor NOT well represented on this team

### Team Member Key

- |  |  |
|--|--|
| <ul style="list-style-type: none"> <li>● James Smith - Team Leader</li> <li>2. Don Smith</li> <li>3. Jennifer Smith</li> </ul> | <ul style="list-style-type: none"> <li>4. John Smith</li> <li>5. Tony Smith</li> </ul> |
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## SECTION II

### Overall Team Balance

Team balance is important. When each of the twelve factors has at least one team member who is strong in that factor, the team is well balanced.

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#### Well Represented

**SOCIAL (I)**  
**PATIENCE (S)**  
**PRECISION (C)**  
**POSITIVE EXPECTANCY (I)**  
**COMPOSURE (S)**  
**RESULTS ORIENTATION (D)**  
**EMOTIONS (I)**  
**TEAM PLAYER (S)**  
**QUALITY ORIENTATION (C)**

#### NOT Well Represented

**CONTROL (D)**  
**AMBITION (D)**  
**ANALYTICAL (C)**

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Not all twelve DiSC factors are well represented on this team. Please review the Full Team Report for powerful ideas to make the team more effective and efficient.