

How We Do It – Overview of Our Assessments and Solutions

Your Business Objective	Our Popular Solutions										
High-level Strategic Workforce Management											
Identifying high-potential employees and managers		PXT				CP360			PSA	CSP	
Strategic workforce and succession planning		PXT			PPI	CP360			PSA	CSP	
Restructuring, reorganizing, and downsizing		PXT			PPI		PMF	WES	PSA	CSP	PLP
Post-merger integration of organizations		PXT			PPI		PMF	WES	PSA	CSP	PLP
Everyday Workforce Management											
Basic pre-employment screening	SOS		PST								
Screening, interviewing, and selecting job candidates		PXT	PST	EBC					PSA	CSP	
Onboarding new employees		PXT			PPI		PMF				
Improving employee productivity and work quality		PXT			PPI			WES			
Improving employee motivation and communication					PPI		PMF	WES			
Resolving conflict between coworkers					PPI						
Selecting and managing teams					PPI						
Evaluating management effectiveness		PXT			PPI	CP360		WES			
Prioritizing management development needs						CP360		WES			
Sales and Customer-facing Workforce Management											
Screening, interviewing, and selecting job candidates			PST	EBC					PSA	CSP	
Retaining and growing customers and accounts									PSA	CSP	PLP
Improving sales performance					PPI	CP360	PMF	WES	PSA		PLP

Legend

SOS	Step One Survey	PMF	Profiles Managerial Fit
PXT	ProfileXT Job Match	WES	Workplace Engagement Survey
PST	Profiles Skills Tests	PSA	Profiles Sales Assessment
EBC	Employee Background Checks	CSP	Customer Service Profile
PPI	Profiles Performance Indicator	PLP	Profiles LoyaltyPro
CP360	CheckPoint 360 Degree Feedback		